

World-Class E-Mobility Fast Charging Solutions

INVESTOR PRESENTATION

JANUARY 2023



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Unless otherwise indicated, references to a particular “fiscal year” are to our fiscal year ended June 30 of that year. References to a year other than a “fiscal” or “fiscal year” are to the calendar year ended December 31.

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Updated as of January 19, 2023 to reflect additional information as noted and presented on pages 13 and 14 in purple text.

WHO IS TRITIUM?

Building the Future of Transportation

On a Mission to
Electrify Transportation

Pursuing a Vision of
Fast Charging Everywhere

Fulfilling a Purpose to
Enable Clean Energy



Second Highest Global Market Share for Fast Chargers



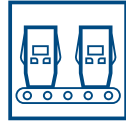
10,000+

DC fast chargers sold across more than 42 countries



80%

Sales order CAGR achieved from CY20-22



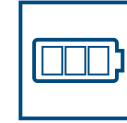
~10

Years of continuous field operation through global fleet of DC fast chargers



4

Global production and testing facilities



20,000+

High-powered charging sessions per day



21+

Year track record of innovating electric transportation



Note: Excluding China and Tesla Supercharger Network

Experienced Management Team with Manufacturing and Electronics Backgrounds



Jane Hunter
Chief Executive
Officer and
Executive Director



Glen Casey
Chief Operating
Officer



Rob Topol
Chief Financial
Officer



David Toomey
Chief Strategy
Officer



David Nicholl
Chief Sales
Officer



Mike Calise
President,
Americas



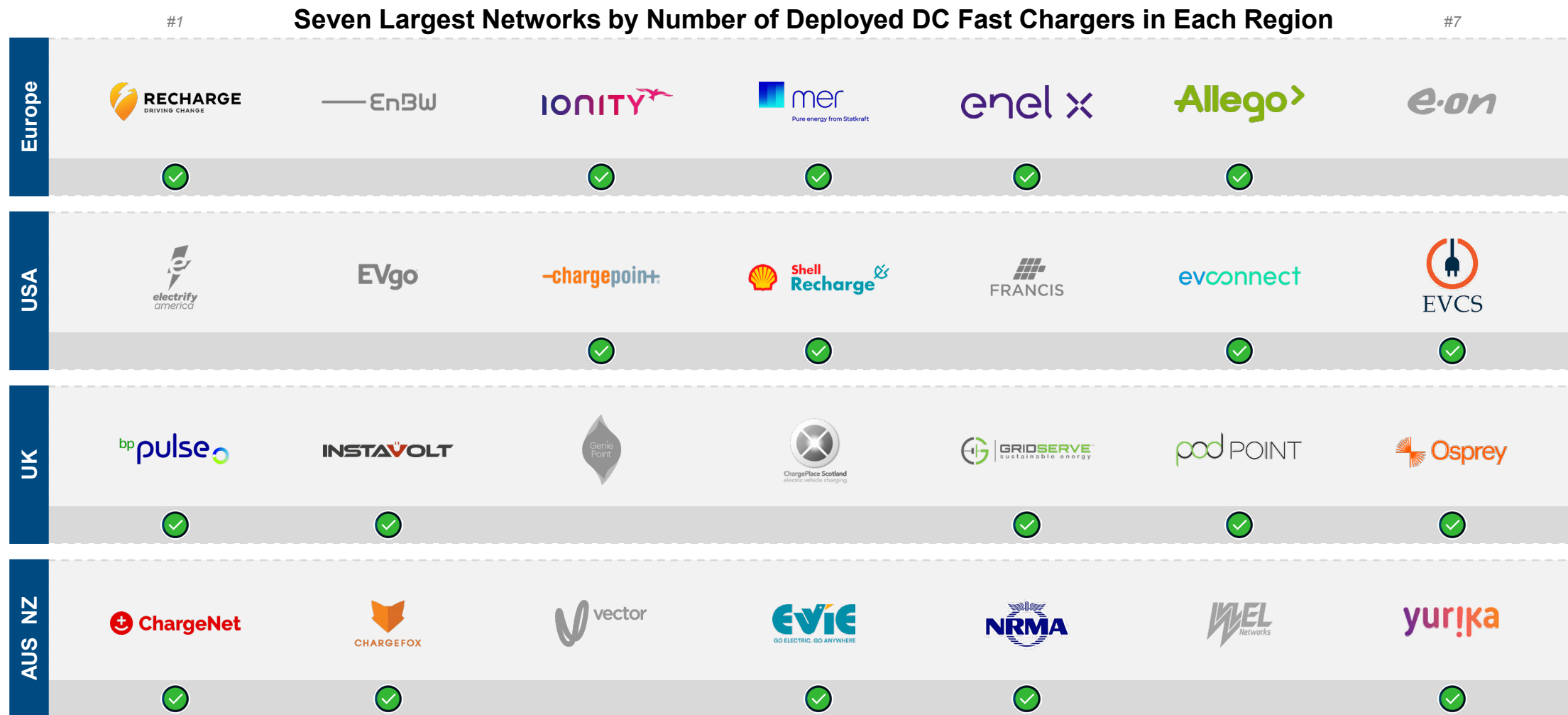
**Keith
Hutchison**
Chief People
Officer



**Michael R.
Collins**
General Counsel
and Company
Secretary



Supplied 68% of the World's Leading Charging Networks

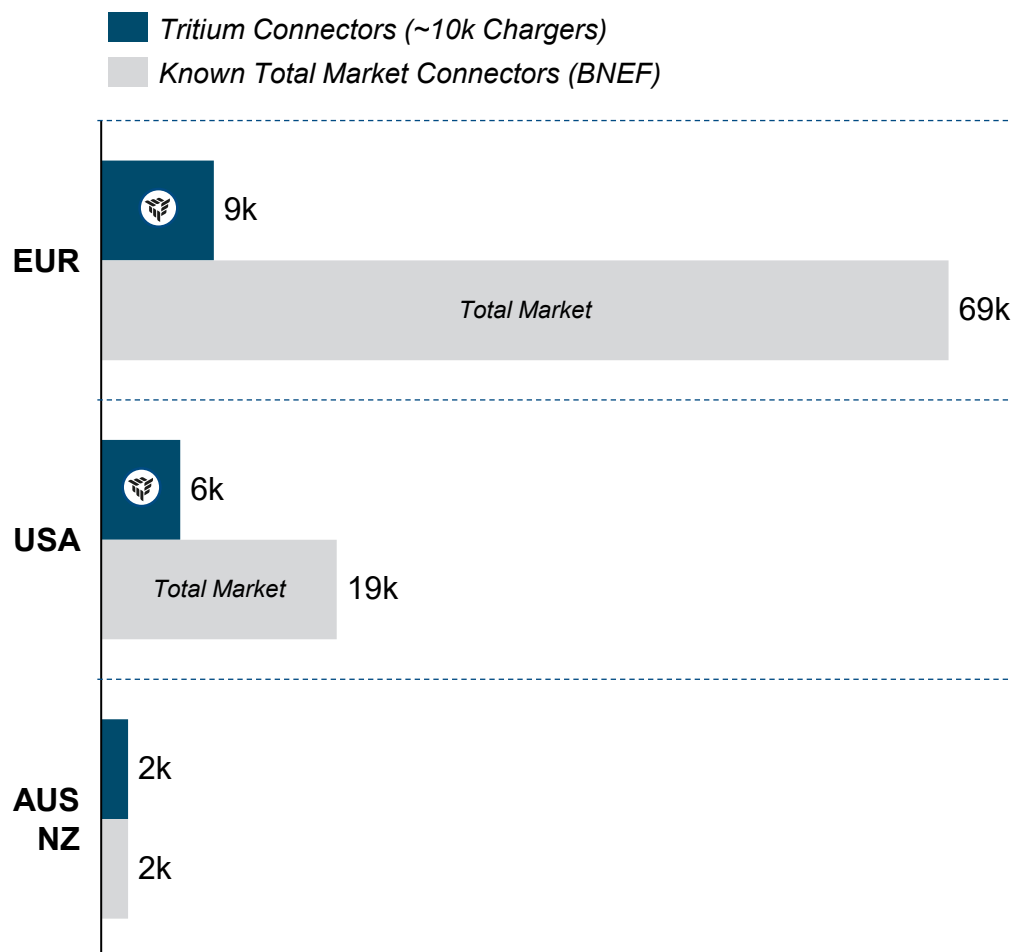


Note: Excluding Tesla Supercharger Network
Source: AFDC, BNEF Public EV Charger Deployments by Region

✓ Tridium chargers on network

Largest DC Charger OEM in America and Top 3 in Europe

Tritium Deployed Chargers & Connectors



Market DC Connector Deployments & Tritium Share

Estimated Tritium Market Share (Connectors)	Estimated Tritium Market Position
> 12%	#3
> 30%	#1
> 75%	#1

Note: Excluding Tesla Supercharger Network

Source: BNEF Public EV Charger Deployments by Region, as at 20 December 2022

Differentiated Technology for Reliability and TCO

Liquid Cooled and IP65-Rated

Tritium's fast chargers are the only fully liquid cooled fast DC chargers commercially available. The liquid cooling system allows Tritium's chargers to be fully sealed and achieve the only IP65 enclosure rating for a DC fast charger globally.



Proprietary Modularity

Tritium's modular charging technology enables more cost-effective operations and infrastructure deployment, from single charger sites to charging destinations. Tritium's modular chargers provide customers with three-dimensional flexibility to increase charger power and easily increase the number of chargers on a site.



Lower Total Cost of Ownership (TCO)

Tritium's sealed product enclosures, liquid cooling technology, and small product footprint results in up to 37% total cost of ownership reduction over 10 years compared to air cooled systems. These savings increase when combined with Tritium's modular technology.



More Use Cases for Low and Ultra High-Power Charging



Note: The product roadmap is subject to change

Huge Government Investment in Charging Infrastructure

Government Programs Funding DC Fast Chargers



USA

Bipartisan Infrastructure Law

+\$7.5BN USD



Germany

Deutschlandnetz

+€2BN EUR



UK

Rapid Charging Fund

+£1BN GBP



Australia

Future Fuels Fund

+\$250M AUD

EV Charger Purchasers



CPOs



Auto



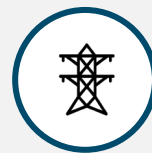
Fuel



Retail



Fleets

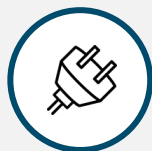


Utilities



Heavy

Tritium Charging Solutions



Hardware



Software



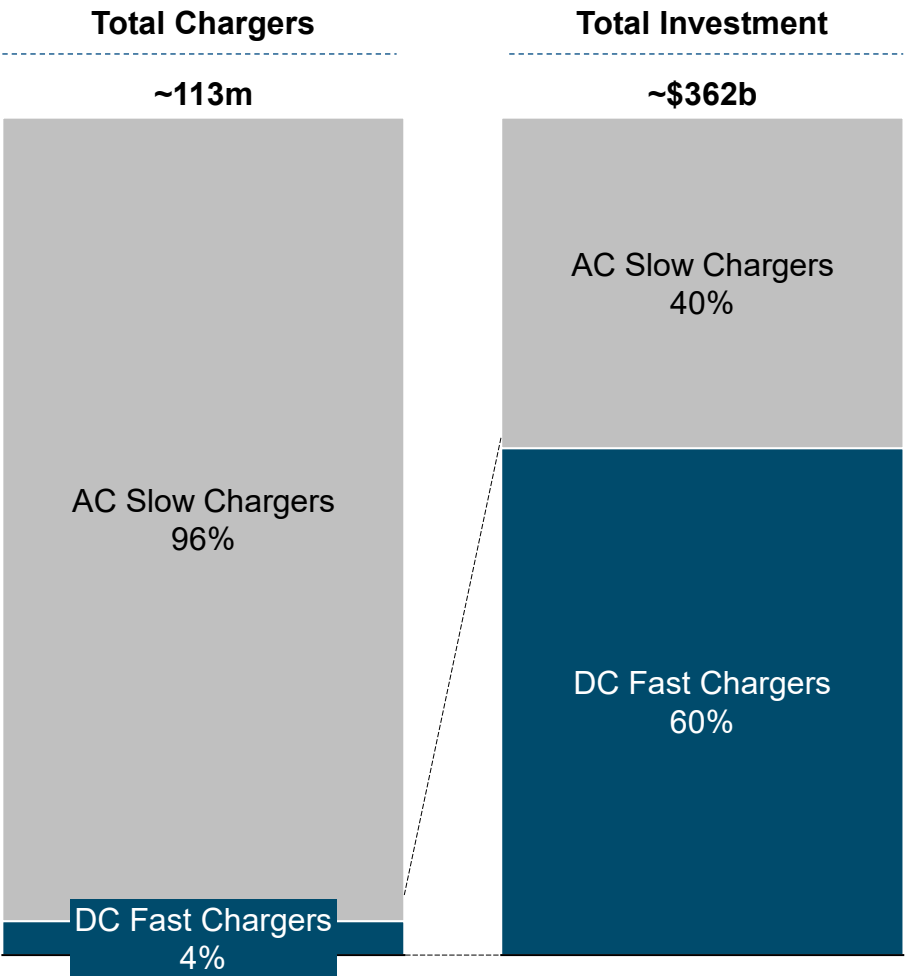
Services



Note: CPOs: charge point operators
Government programs are examples and inexhaustive

DC Charging Market Value Greater Than AC

Global Cumulative Charger Forecast at 2030



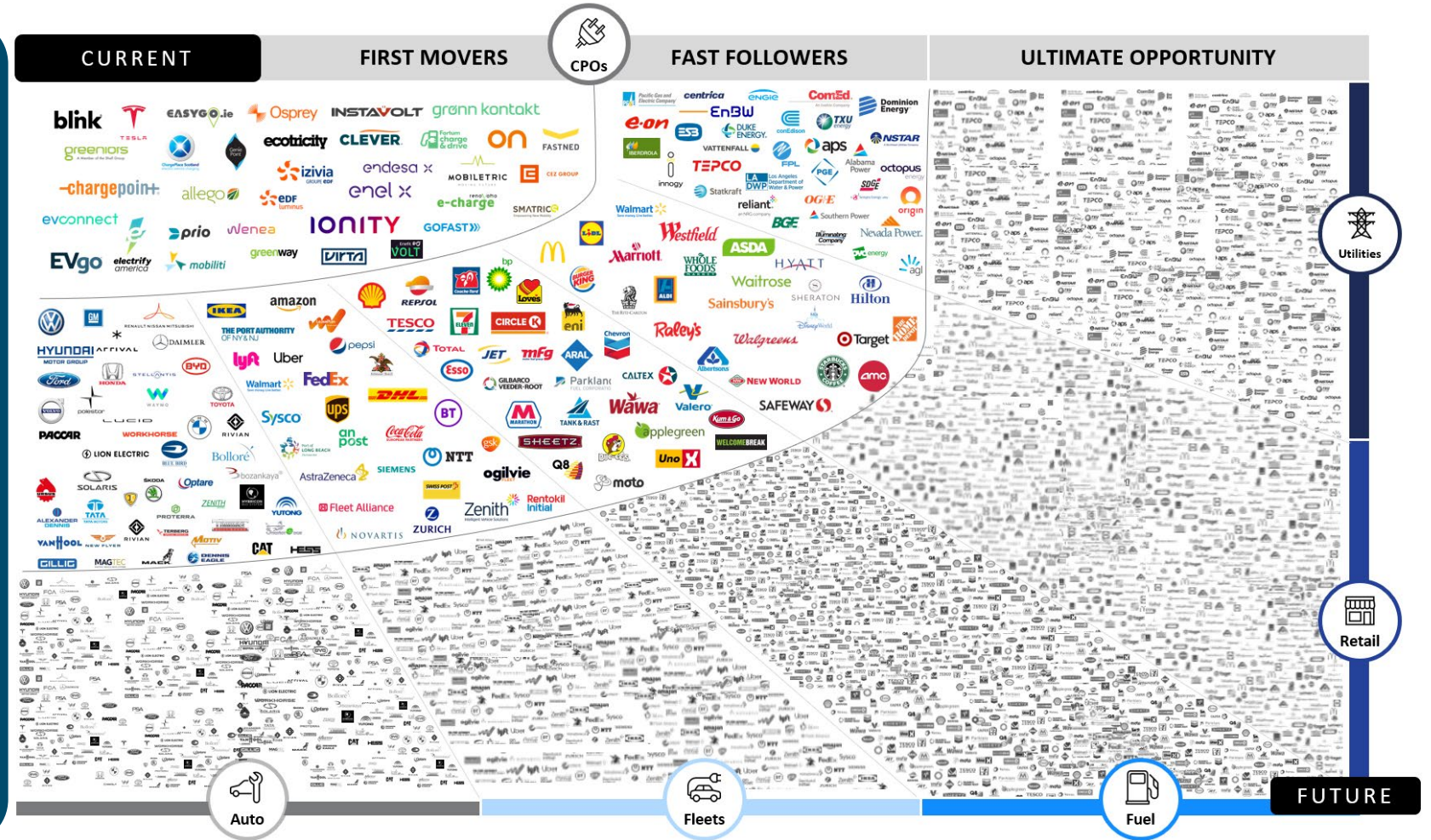
Market Characteristics of AC and DC Charging

	Competition	Entry Barriers	Trailing Revenue
AC Slow Chargers	Extreme Many established competitors with limited pricing power.	Low Simple technology as power conversion occurs in the vehicle.	Uncertain Limited maintenance, some potential for smart charging add-ons.
DC Fast Chargers	Limited Under five true competitors with scale in western markets. Only two competitors including Tritium serving both EU & USA.	Very High Highly technical engineering expertise required with extensive safety, compliance, and vehicle compatibility protocols.	Very High 8-10 year expected life creates support ecosystem including trailing maintenance, spare parts, and ongoing software/firmware support.

Disrupted Energy Distribution Market

Tritium Supplies All Segments

	USA	EU	Asia
Electricity Utilities	~3K	~4.5K	+++
Retail Establishment	1M+	5M+	1.5M+
Gas Station	~120K	~78K	150K+
Commercial Vehicle Sales p.a.	~13M	~3M	~8M
Passenger Vehicle Sales p.a.	~5M	~18M	~36M

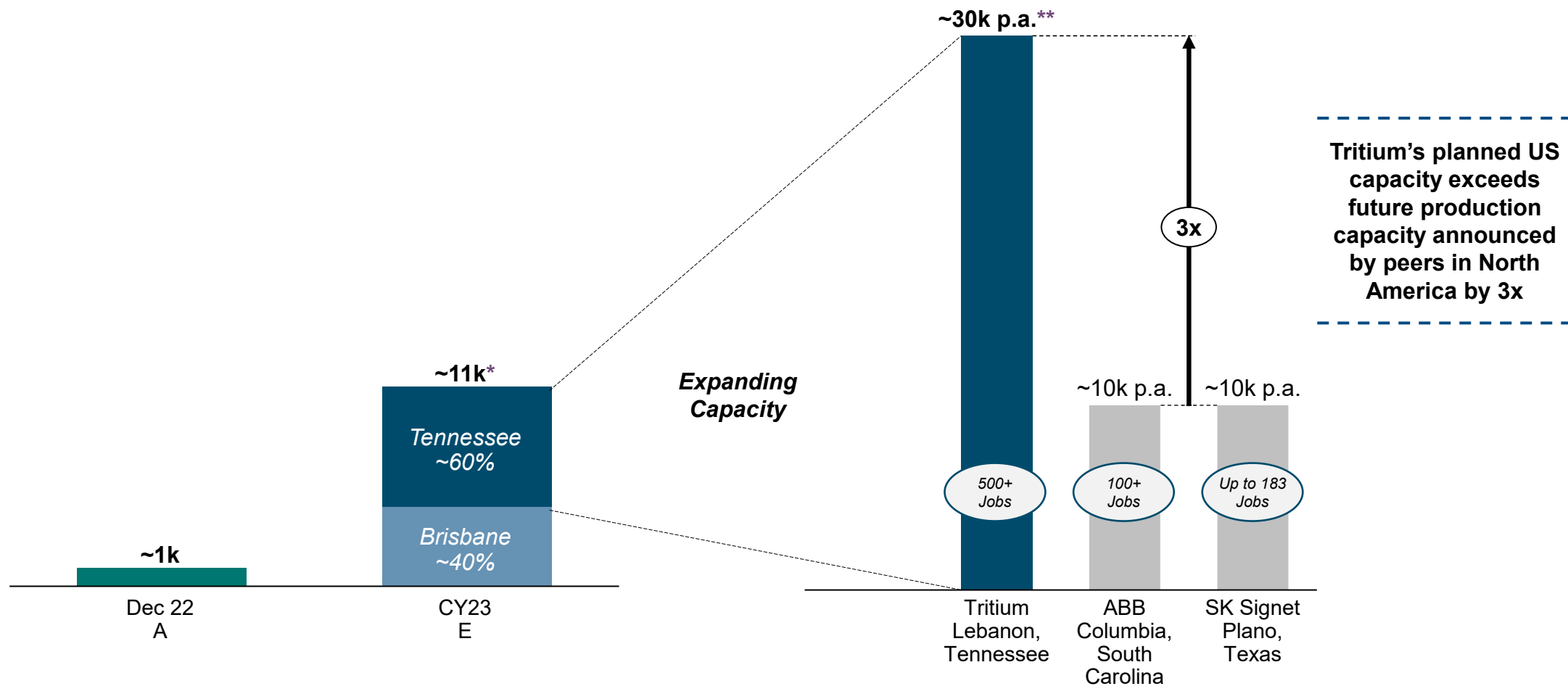


11,000 Tritium Units Forecast for CY23

USA Facility Ramping for NEVI-Fueled Growth

Tritium CY23 Global Production Guidance

Target Production Capacity – As Announced – Tritium v Peers

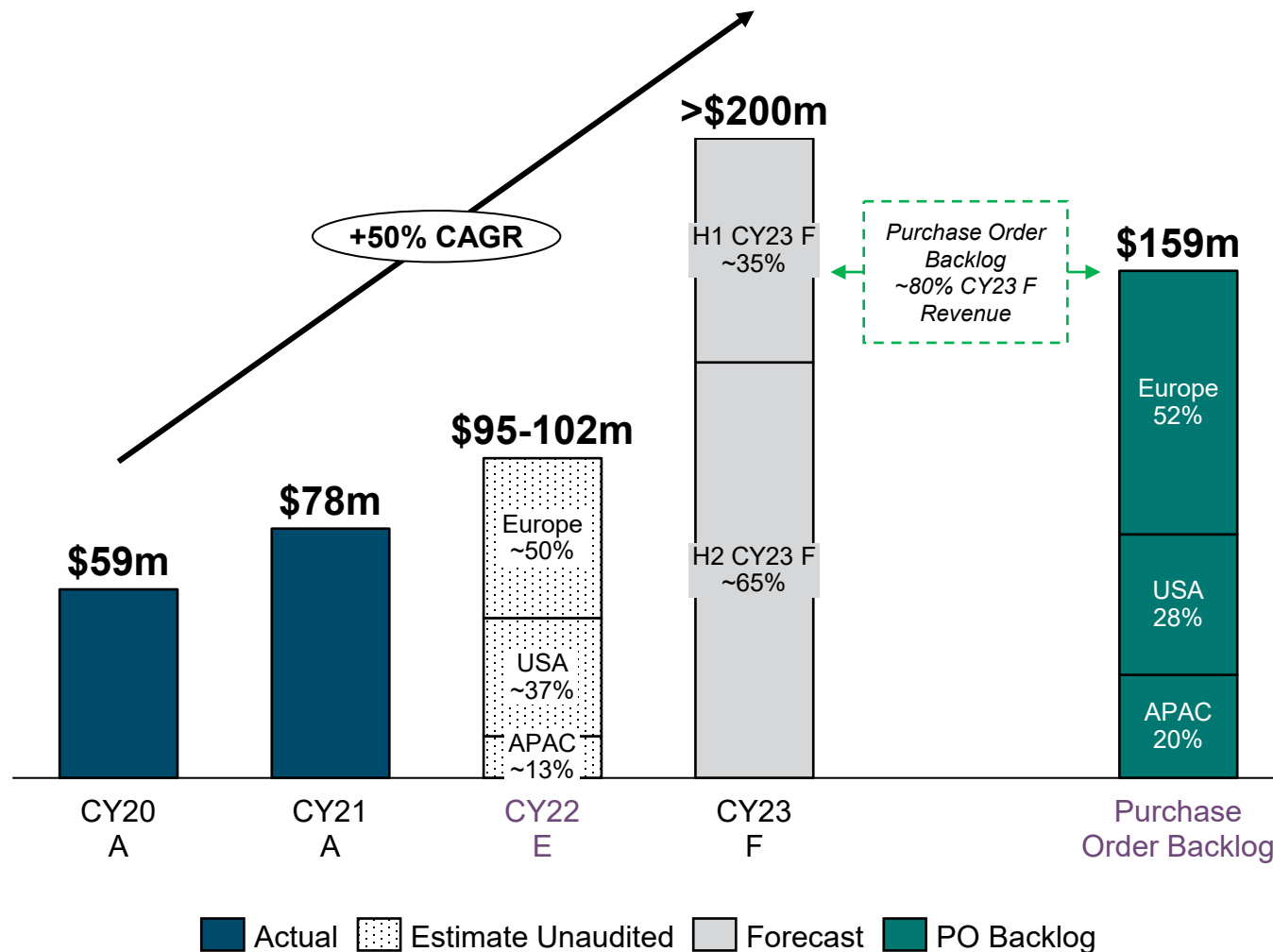


* 16k annualized by December 2023

** Estimated in CY24/25

Expecting to Double Revenue to >\$200 Million in CY23

Tritium Revenue Guidance CY23

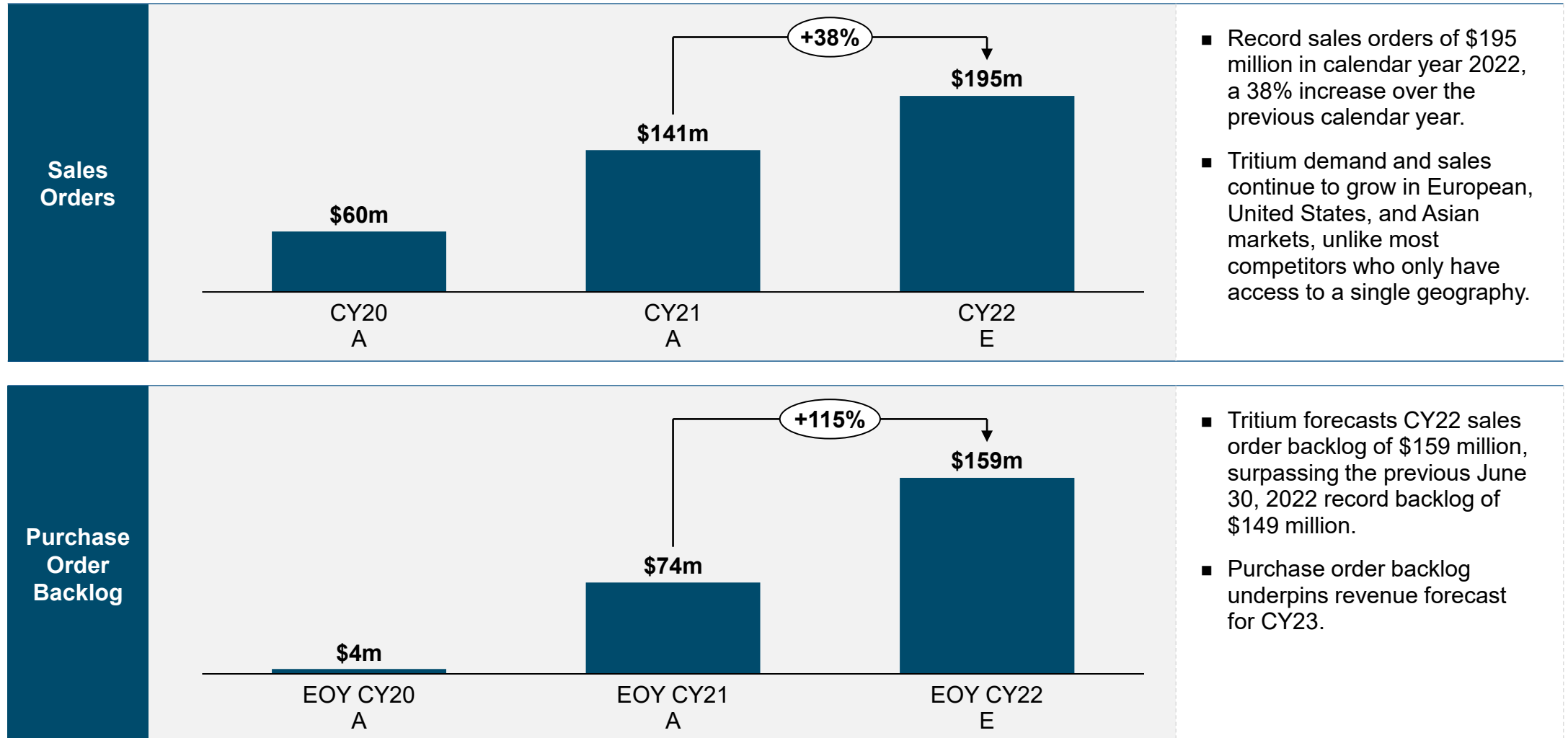


CY23 Revenue Commentary

- Tritium's 2023 forecast is supported by the Company's current purchase order backlog of \$159m, ~80% of forecasted revenue for CY23 which is inclusive of the bp purchase order announced January 17, 2023.
- Service and maintenance revenue, including spare parts revenue, is expanding as older chargers exit their warranty period and the installed base of chargers grows exponentially.
- Tritium is seeing increased demand for service level agreements as the industry moves from pilot programs to full scale professional operations backed by blue-chip companies.
- Regional (Europe, US, and APAC), segment and customer diversification has helped drive continual revenue growth as each market is driven by differing factors.
- Tritium estimates to turn EBITDA positive during the first half of calendar year 2024.

* CY22 E Geographic Revenue Range Estimates

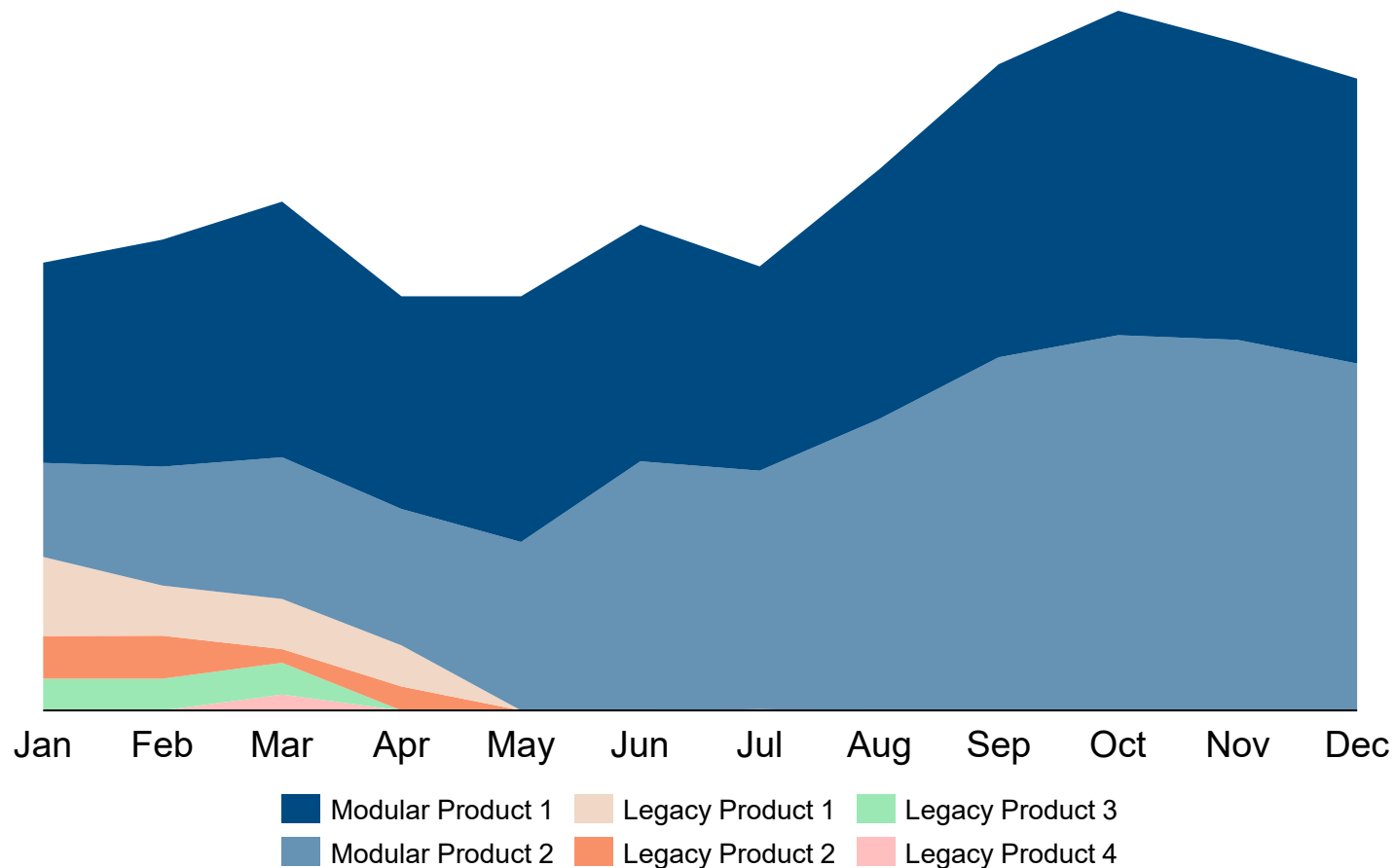
Substantial Growth in Backlog Provides Strong Visibility for 2023



Note: CY22 E: estimated unaudited result

Manufacturing Efficiencies Driven by Product Suite Simplification

Indicative CY23 Production Schedule



Transition Year for Production

- Four charger models cease production in CY23, optimizing manufacturing by simplifying engineering, supply chain, production, and logistics.
- Tritium's two modular products, RTM75 and PKM150, are not only simpler and faster to manufacture, but share 80% common components for streamlined engineering, supply chain, field service, and maintenance, and are expected to significantly improve margins.
- Modular products provide broader market coverage across use cases, delivering many flexible and scalable deployment options for customers in addition to increased geographic compatibility, which expands Tritium's TAM.



PHOTOS

















Tennessee Factory – New Lines and Ramping Production









